



ADRIAAN JANSEN VAN VUUREN

Draughtsman, Bartender, Bar
Manger, Events Manager,
Account Manager, Head Field
Sales Agent

Contact Me

-  0768119871
-  adriaanpwjvv@gmail.com
-  Roodepoort
Johannesburg ,Sout
Africa

Other Info

Skills

Microsoft 365, Autodesk Revit,
Inventor, Auto CAD, 3D's Max

Awards

Best App of the year

Languages

English, Afrikaans

Interest

Music, Travelling,
Rugby, Outdoors



About Me

I am a proactive and resilient individual who thrives on embracing new challenges daily. Whether it's tackling demanding projects or stepping into unfamiliar territory, I remain adaptable and solutions-oriented. With a strong physical stamina and a hands-on approach, I excel in roles that require energy, endurance, and practical skill.

Helping others is naturally motivating for me—I enjoy collaborating with teammates, offering support when needed, and fostering a positive, inclusive atmosphere. Communication comes naturally, enabling me to build rapport quickly and coordinate effectively across diverse groups.

Outside of work, I find greatest fulfilment in the great outdoors. Whether hiking, camping, or exploring new environments, nature inspires my creativity, sharpens my problem-solving, and recharges my energy. My love for active, outdoor experiences reflects the same enthusiasm, resilience, and curiosity I bring to every professional endeavour.

Key strengths:

- Eager to take on fresh challenges and learn new skills
- Physically robust and work-ready in demanding environments
- A strong communicator who values teamwork and mutual support
- Outdoor enthusiast, driven by curiosity, exploration, and resilience



Experience

Stage Zero Solar | Field Sales Agent

June 2025 -
Current

Consistently achieved and exceeded monthly sales targets through proactive field-based selling.

Built and maintained strong relationships with new and existing clients to drive repeat business.

Identified customer needs and presented tailored product solutions to maximise sales opportunities.

Conducted daily route planning, client visits, and follow-ups to ensure optimal territory coverage.

Accurately captured sales data, orders, and customer feedback to support business growth.

Represented the brand professionally in the field, contributing to a positive company image.

June 2024 -
April 2025

Toshiba Head Office SA | Account Manager

- Served as primary contact for client accounts, delivering tailored Toshiba solutions across hardware and services.
- Developed strong client relationships through

regular check-ins, consultations, and business reviews.

- Prepared and presented proposals, quotes, and service contracts that met client requirements.
- Collaborated with technical, logistics, and finance teams to ensure timely delivery and installation.
- Tracked account performance metrics—sales volume, satisfaction scores, project milestones—and reported findings internally.
- Identified opportunities for upselling, renewals, and cross-selling to boost revenue and retention.

January 2023 - April 2023 **Universal Roofing | Site Manager**

- Oversaw daily operations on multiple roofing sites, including planning schedules, deploying workforce, and managing safety protocols.
- Communicated with clients to update on progress, address concerns, and ensure project specifications were met.
- Ensured compliance with all safety standards and regulations, conducting site inspections and addressing hazards.
- Managed materials supply chain, minimizing downtime and keeping projects on budget.
- Supervised, trained, and evaluated on-site staff, promoting teamwork, discipline, and high workmanship.

2022 - 2023 **Thirst Bar Services SA | Bartender & Events Manager**

- Mixed and served premium cocktails and beverages at high-profile events, maintaining high service standards under pressure.
- Planned and managed events logistics—including

staffing, bar setup, inventory, and breakdown—to guarantee client satisfaction.

- Liaised with clients and vendors to customize drink menus, ensuring alignment with themes, budgets, and guest preferences.
- Trained and supervised bar staff, delegated tasks effectively, and upheld smooth operations during peak hours.
- Monitored sales, tracked resource usage, and provided post-event reports to improve processes and profitability.

February 2021 - January 2022 NS Kitchens Craighall Park | Head Architect And Kitchen Designer

- Led kitchen, bathroom, and bedroom design projects from concept to completion using CAD software.
- Conducted thorough site visits to assess existing conditions, gather client input, and ensure design feasibility.
- Collaborated closely with clients to translate their style preferences, functional needs, and budget into coherent design plans.
- Prepared precise technical drawings, specifications, and material schedules for production and installation teams.
- Coordinated with contractors, cabinetry fabricators, and suppliers to streamline production timelines and quality control.

Implemented design standards and version control to maintain project consistency and business efficiency

2019 - December 2021

86 On Public Ranburg | Qualified Bartender

- Crafted a wide range of cocktails and drinks with

- Crafted a wide range of cocktails and drinks with precision and flair, ensuring consistent quality and presentation.
- Maintained and managed bar inventory—ordering, restocking, and minimizing waste to support profitability.
- Delivered exceptional customer service, engaging with guests, handling inquiries, and resolving complaints smoothly.
- Ensured compliance with health and safety regulations; kept the bar area clean, organized, and up to standard.
- Trained and mentored junior bartenders during busy shifts, elevating overall team performance and morale.

December
2017 -
February 2018

Thaba Monate Game Lodge Bela-Bela | Children Entertainer And Safari Guide

I was hired as a children entertainer for the holidays, set up activities for the children, took part in the activities, I worked in a group with four other employees. My spare time at the lodge was spent doing; cashier work, working with card facilities, packing products, stock take, and cash-ups at the end of the day. Night time I worked as a bartender, and waiting tables

June 2017 -
December
2017

Spur Northgate | Host

I found a job at Spur in Northgate, they hired me in a Host position, I was required to welcome customers, seat them with a menu and call a waiter to assist them. Occasionally I had to take the drinks menu, place orders, basically wait on their table. It was a fun experience and I gained a lot of confidence in the field.

November
2016 -
December

Spur Northgate | Waiter & Delivery Driver

2016

As I already had experience in waiting tables the year before they promoted me in a delivery guy position. When we had a lot of delivery orders I was the one responsible for doing all the deliveries for them on a motorcycle they provided. When I wasn't doing the deliveries I was attending my waiter position.

June 2015 -
November
2015

Dakato Spur | Waiter

I started as a trainee waiter at Spur where I was taught all the basics of being a waiter. I took the dishes to the back at first, thereafter I started to get familiar with the menus, how the order process work and I started waiting on my own tables. It was a great experience for me as I learned a lot with it being my first job.



Education

2019 - 2022

CTU Training Solutions | Draughtsman
Architecture and Engineering



Projects

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